MONDIALE
INTERNATIONAL

COMPANY PROFILE

Mondiale International FZCO

Dubai, United Arab Emirates

A Dubai-based commodity trading company, established in 2012 and licensed by the Dubai Multi Commodities Centre. We buy and sell energy, metals, agricultural and industrial commodities, working with producers, consumers and traders across the Middle East, Asia, Africa, Europe, North America and South America. Where appointed, we also act as a commercial broker between buyers and sellers.

Licensed by	Established	Audited FY2025 turnover
DMCC, Dubai	2012	AED 3.7 billion

ABOUT US

Commodity trading from Dubai since 2012

Mondiale International FZCO is a privately held, family-owned commodity trading company based in Dubai, United Arab Emirates, and licensed by the Dubai Multi Commodities Centre (DMCC).

OUR MISSION

To trade commodities responsibly, and to deliver every cargo as agreed.

OUR VISION

To be a trusted name in commodity trading, built on long-term relationships.

WHO WE ARE

A Dubai trading company

Established in 2012, Mondiale has evolved from specialised trade-finance agency services into an international commodity trading business.

Today, we trade energy, metals and minerals, agricultural and industrial commodities as principal under our own commercial contracts, and, where appointed, act as a commercial intermediary between buyers and sellers.

We work with producers, consumers and traders across the Middle East, Asia, Africa, Europe, North America and South America.

COMPANY DETAILS

Legal name	Mondiale International FZCO
Established	2012
Licensing authority	Dubai Multi Commodities Centre (DMCC)
Registration number	DMCC3039
Trading licence	DMCC-389619
Service licence	DMCC-32120
LEI	254900UJO2MN9MHGAY39
Partners	Hiren Praful Bhanushali: commercial strategy, business development, financial oversight and banking relationships Shobha Praful Bhanushali: investment oversight and long-term continuity
Director	Dhananjay Praful Bhanushali, Operations & Trade Execution: day-to-day operations, LC and banking coordination, trade documentation
Office	Unit 2306, HDS Business Center, Jumeirah Lakes Towers, Dubai, UAE

MANAGEMENT

The people behind Mondiale

Hiren Praful Bhanushali

PARTNER

Hiren leads Mondiale's commercial strategy and business development. He is responsible for client and counterparty relationships, commercial negotiation, financial oversight and the company's banking relationships, and takes part in its strategic decision-making.

He began his career in commodity trading in 2006 and brings two decades of experience in trading, finance and international business. He holds a BSc in Economics and Finance from Cardiff University, and also invests in storage and warehousing infrastructure serving agro-commodity companies in Beira, Mozambique.

Commodity trading & finance	**Since 2006**
BSc Economics & Finance	**Cardiff University**

Shobha Praful Bhanushali

PARTNER

Shobha is a partner and shareholder of Mondiale International and a long-standing UAE-based investor. Based in Dubai since 2001, she brings over two decades of experience in long-term investment across real estate and equity markets, with business and investment interests in the UAE, India and international markets.

At Mondiale she is responsible for investment oversight and the long-term continuity of the business. She contributes shareholder stability, long-term investment backing and a disciplined, conservative approach to capital and risk.

Based in the UAE	**Since 2001**
Partner & shareholder	**Mondiale International FZCO**

Dhananjay Praful Bhanushali

DIRECTOR · OPERATIONS & TRADE EXECUTION

Dhananjay leads operations and trade execution, taking each transaction from contract to settlement. He manages documentary credit structuring and banking coordination, trade and shipping documentation and the company's operational systems, working closely with banks and counterparties at every stage.

He began his career in commodity trading in 2006 and brings two decades of experience in trading, banking and finance. He holds a BSc in Banking and Finance from the American University of Sharjah.

Commodity trading, banking & finance	**Since 2006**
BSc Banking & Finance	**American University of Sharjah**

WHAT WE DO

We trade energy, metals, agricultural and industrial commodities, and provide commercial brokerage services.

01
Energy

Crude oil and refined petroleum products, supplied under our own contracts and structured around each buyer's specification, delivery window and payment terms.

Crude oil · fuel oil · diesel and gasoil · naphtha · liquefied natural gas (LNG)

02
Metals & Minerals

Base metals and concentrates for industrial users and trading companies.

Copper cathodes · copper concentrates · lead concentrates · other non-ferrous products

03
Agricultural Commodities

Grains and cereals for import and trading buyers.

Wheat · rice · corn

04
Industrial Commodities

Industrial salt, steel products and structural materials.

Industrial salt · steel pipes · steel coils · structural steel

05
Commercial Brokerage

Where appointed, we act as a commercial intermediary between buyers and sellers: making introductions, coordinating negotiations, helping structure commercially workable terms and supporting execution within the agreed scope. Our role as broker is kept separate from the trades we make as principal.

HOW WE WORK

From origination to settlement

01
Origination

We source and place cargoes through relationships with producers, consumers and traders across the Middle East, Asia, Africa, Europe, North America and South America.

02
Contracting

Each transaction is set out in a written contract covering product, quality, quantity, delivery terms and our role, as principal or as intermediary.

03
Trade finance

Settlement is through documentary letters of credit or other agreed payment mechanisms, arranged with our banks and counterparties.

04
Execution

We coordinate documentation, inspection and shipping with counterparties and banks through to delivery and settlement, in line with our compliance policies.

TRACK RECORD

Cumulative volumes traded, September 2020 – 30 September 2026

20.1M
barrels · crude & liquid energy

60.2M
MMBtu · liquefied natural gas

257,238
metric tonnes · metals & minerals

FINANCIAL STRENGTH · AUDITED RESULTS, 2025

AED 3.7 billion
Turnover
approx. USD 1.0 billion

AED 1.6 billion
Total assets
approx. USD 434 million

2012
Established
Licensed by DMCC, Dubai

Audited financial statements for the year ended 31 December 2025, issued under the company's former name, Mondiale International DMCC (now Mondiale International FZCO). Full statements are available to banks and counterparties on request.

BANKING RELATIONSHIPS

Mondiale International FZCO maintains banking relationships across the UAE, GCC, India, Mauritius and other international financial centres in connection with its corporate banking and commodity-trade requirements.

Abu Dhabi Commercial Bank (ADCB)	**Bank of Baroda**	**Commercial Bank International (CBI)**
Commercial Bank of Qatar (CBQ)	**Emirates NBD**	**First Abu Dhabi Bank (FAB)**
Mashreq	**MCB**	**National Bank of Fujairah (NBF)**
National Bank of Oman (NBO)	**QNB**	**SBI Mauritius**
Sohar International	**State Bank of India (SBI)**	

The institutions listed represent selected banking relationships of Mondiale International FZCO. Their inclusion does not imply endorsement, sponsorship, a financing commitment, credit approval or responsibility for any transaction.

COMPLIANCE & CONTACT

Responsible trading

Compliance

Mondiale International FZCO recognises that responsible commodity trading requires commercial integrity, respect for applicable regulatory requirements and careful attention to the counterparties and transactions with which it is involved.

Our approach covers sanctions and trade controls, counterparties and transactions, anti-bribery and business ethics, and records and confidentiality. Our Sanctions & Trade Compliance Statement, Code of Conduct, Fraud Prevention & Payment-Instruction Notice and Privacy & Cookie Notice are published at mondialeinternational.com.

Payment security

Counterparties should independently verify unusual or unexpected communications purporting to originate from Mondiale, particularly messages involving changes to contact information, commercial arrangements or payment instructions.

Contact

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Jumeirah Lakes Towers, Dubai, UAE

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+971 4 423 2535

COMMERCIAL ENQUIRIES
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BANKING & KYC
operations@mondialeinternational.com

WEBSITE
www.mondialeinternational.com

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